Successful Collaboration and Partnerships Across the Care Continuum

5/13/2016
8:15 AM - 2:15 PM

Register Here

As payment reform and care technologies mature, health systems are developing strategic partnerships with "new faces" of care providers.

The scope of the traditional hospital focused strategist continues to expand as healthcare delivery evolves. Today, we are having strategic conversations with care providers across the whole continuum of care -- including virtual care, behavioral health, payors, and post acute providers.

These "new faces" of care providers historically functioned outside of the traditional hospital setting and require new ways of collaboration. Learn from your colleagues who are creating innovative partnerships across the care continuum at the NESHS Spring Conference.

8:15 AM - Registration and Continental Breakfast

8:50 AM - Welcome

9:00 AM - KEYNOTE The Power of Telehealth: Enabling Innovative Partnerships Across the Care Continuum
Mary Modhal, Sr. Vice President, Chief Marketing Officer, American Well

10:00 AM - Networking Break

10:30 AM - Integrating Behavioral Health with Primary Care
Stephen Merz, FACHE, Vice President and Executive Director Behavioral Health, Yale New Haven Hospital

11:15 AM - Transforming Care in New Hampshire
Rachel Rowe, President and CEO, Granite Health Granite Health Network

Granite Health is a unique partnership that is transforming the delivery of health care across central and
southern New Hampshire. With its significant scale and scope of services, the five health systems share a data driven population health management program and are gaining meaningful operational efficiencies by sharing best practices and acquiring joint purchased serviced contracts. Rachel will describe the evolution of Granite Health and the recent formation of a first of its kind joint venture between Granite Health and Tufts Health Plan to form Tufts Health Freedom Plan, a statewide provider-owned insurance company in New Hampshire.

Noon - Lunch

12:45 PM - Health System Case Study: Building Post-Acute Care Networks Using an Episode-based Analytics Approach

Norma Stracener, Managing Partner, Post-Acute Care Planning Services and Claudio Capone, Director of Business Development, Saint Mary’s Health

This session explores the step-by-step process Connecticut-based Saint Mary’s Health System and ACO used to develop their post-acute care collaborative. From initial data analytics to development of network criteria for provider participation and onto network launch – presenters will walk you through the unique methodologies, tools and system integration plans that are anticipated to net this health system over $4 million in annual savings as the system moves into value-based reimbursement.

1:30 PM - A Post-Acute Organization’s Experience in Partnering for Risk Based Payments

Mary Moscato, President, Hebrew SeniorLife Health Care Services and Hebrew Rehabilitation Center

Hebrew SeniorLife is Boston’s largest provider of senior care and post acute care services. Mary will describe their experience working with acute care providers on ACOs and bundled payments, including the decision to participate, the analytics needed by both the post acute and acute care provider, and the elements of a successful partnership with acute care providers.

2:15 PM - Closing Remark

Location
DoubleTree by Hilton
5400 Computer Drive | Westborough, MA

Investment
NEHS, HFMA, NESHCO, ACHE and AAPL Members: $125
Non-Members: $175
Students: $25